

# B I

<b>SPRINGFIELD TECHNICAL COMMUNITY COLLEGE</b> Business Transfer Option	<b>WESTERN NEW ENGLAND UNIVERSITY</b> College of Business
GRADUATION REQUIREMENTS	EQUIVALENCE COURSES
<b>S 1</b>	
ENG 101 English Composition 1	ENGL 132 English Composition 1
MAT 115 Statistics	QR 112 Quantitative Reasoning for Business
ACC 106 Financial Accounting	AC 101 Intro to Accounting 1
MGT 101 Principles of Management	General Elective
CMP 106 Computer Basics: Concepts and Apps.	BAIM 102 Problem Solving with Business Tools
<b>S 2</b>	
ENG 102 Comp. 2: Intro. to Lit. ( <i>must receive a B- or better</i> )	ENGL 133 English Composition 2
ACC 260 Managerial Accounting	AC 202 Managerial Accounting
Elective: Humanities MGT 230 - Business Ethics (recommended)	PH 211 Business Ethics
MKT 101 Principles of Marketing	MK 200 Principles of Marketing
MAT 127 Calc. for Business/Social Sciences ( <i>recommended</i> )	MATH 123 Calc. I for Mgt, Life & Soc. Sciences
<b>S 3</b>	
ECN 101 Macroeconomics	EC 112 Principles of Macroeconomics
BIO 101 or CHM 101 ( <i>recommended</i> )	Laboratory Science Course
Elective: Humanities	General Elective
Business Elective: MGT 260 Org. Behavior ( <i>recommended</i> )	MAN 204 Management and Organizational Behavior**
SOC 101 Introduction to Sociology (or) PSY 101 General Psychology	SOC 101 Introduction to Sociology (or) PSY 101 Introduction to Psychology
<b>S 4</b>	
ECN 102 Microeconomics	EC 111 Principles of Microeconomics
FIN 101 Introduction to Finance	FIN 214 Introduction to Finance
Elective: Humanities	General Elective
Business Elective: LAW 214 Business Law (or) ( <i>recommended</i> )	BL 201 Intro to Business Law (or)
General science elective	Lab/Natural Science Perspective

This is not an articulation agreement. This chart should serve as a reference for Springfield Technical Community College students who eventually plan to transfer to Western New England University. We hope that this will aid you in working towards your academic goals and maximize the transfer credit applied towards a degree at Western New England University. Please reference our University Catalogue for additional information. A maximum of 70 semester hours may be transferred from two-year institutions.

\*Business courses from a college not accredited by AACSB that are determined to be equivalent to 300-400 level courses at Western New England University will be considered for transfer credit (up to two courses).

\*\* (Recommended) If both MGT 101 and MGT 260 are successfully completed at STCC, students will be given credit for MAN 204 Management and Organizational Behavior and a General Elective at Western New England.

All course recommendations are for the following business majors: Accounting, Business Analytics and Information Management, Finance, General Business, Human Resource Management, Management & Leadership, Marketing, Marketing Communications/Advertising, Sport Management.

Business Analytics & Information Management - In order to complete the Business Analytics and Information Management degree at WNE in two additional years, students must take BAIM 221 - Statistics for Business Analytics at WNE prior to enrolling at WNE. Without this course it will take an additional year to complete this program.